



BIDDING PROCESS

This guide details how to use Hitch's Bidding Tool.

BACKGROUND

Many of our Hitch partners are unable to determine the correct fare to charge to pay a fair market price and get their vehicles moved in a timely manner. They would do the following:

- Rely on a Transporter to give them a price because that is who they would "always use" with no validation of that price.
- Rely on centralized public load boards with little to no Transporter validation.
- Unable to see who in their network is available to move a vehicle without calling or emailing each individually.
- Unable to group Transporters based on specific move type or requirements.
- Choose not to enforce a required Service Level Agreement (SLA).

SOLUTION

Hitch's Bidding Tool allows Shippers to select groups of Transporters who can place a bid and provide a timeline to move an order's vehicles prior to it being assigned.

HOW THE BIDDING TOOL WORKS

1. *Transporters are added by a Hitch admin.*
2. *Transporter bidding groups are created based on needs of move type, carrier capabilities, geographic regions, etc.*
3. *Bidding orders are created and sent to a Transporter bidding group.*
4. *Transporters reply with a bid and timeline to move the order, establishing an upfront SLA by order.*
5. *A Hitch admin awards the order to a Transporter based on the bids and timelines they received.*



POWERED BY

